

# **The Trade Council of Denmark in Italy is looking for a result oriented and proactive Trade Adviser with experience from the healthcare sector.**



## **Position:**

We are looking for a new team member for our healthcare team, in the trade department at the Danish Embassy in Rome. A healthcare expert with international experience and team spirit. You will be responsible for export promotion and consultancy services assisting Danish Healthcare companies in Italy.

## **About the job**

As a Trade Adviser, you are expected to proactively reach out to Danish companies, both in Denmark and in Italy. You will engage with authorities, policy makers, to help the companies grow, create valuable partnerships, and assist them in reaching their objectives. In your work will be measured, by your clients, and the accomplishment of several regional and country based KPIs set by our headquarters in Copenhagen.

## **Qualifications**

- A relevant academic education, e.g. in international studies, economics or political science.
- You have a minimum of 5-10 years of relevant work experience from the healthcare sector within consulting, business development or similar functions, coming from an international environment.
- Industry knowledge and an in-depth knowledge of the political landscape and health challenges.
- Ability to create close relationships with companies and authorities, and actively use your network in promoting Danish strongholds to key stakeholders.
- A business mind-set and a high degree of professionalism and trustworthiness
- You work efficiently on your own but also within a team.
- You are result oriented able to meet a set of local and regional KPIs.
- Excellent written and oral communication skills in English.
- Committed, outgoing and results-oriented.
- Ability to handle many relationships and projects at the same time - and is good at seeing opportunities and act accordingly.

## **Terms of employment**

We are looking for a colleague to start November 2022 or earlier, if possible. The position has an initial trial period of 6 months. All employment with the Danish Foreign Service also requires security clearance by the Danish Security and Intelligence Service.

You will be employed as a local employee at the embassy. Salary is according to qualifications within a public organization. 5 weeks of paid annual leave and a flexible Danish working scheme.

**Place of work**

You will be hired at the Embassy of Denmark in Italy and report directly to the Head of the Trade Department, Thomas Rizk.

**Expected start date**

November 2<sup>nd</sup> 2022 or as soon as possible after.

**Application**

The application deadline is Monday the 29th of August. We need a motivated application that should also include information on education, previous work, qualifications, language skills, references, etc. Attaching the resume alone is not considered an application.

Please send your application to [romamb@um.dk](mailto:romamb@um.dk) with the subject “HEALTH SECTOR ADVISER”: your name

The Ministry of Foreign Affairs wants to promote equality and diversity. Therefore, everyone interested is encouraged to apply for the position regardless of age, gender, religion and ethnicity.

**Contact**

Do you need further information regarding the job you are welcome to contact Thomas Rizk by email [thoriz@um.dk](mailto:thoriz@um.dk) , tel. no. +39 335 6328 125 or Jens Ole Bach Hansen, [jenhan@um.dk](mailto:jenhan@um.dk) tel. no. +39 348 7782 754. For questions regarding the terms of employment you can contact Mia Helene Lundby by email [mailun@um.dk](mailto:mailun@um.dk), tel. no. +39 06 9763 9820.

**About the Ministry of Foreign Affairs/ The Trade Council**

The Trade Council is the part of the Ministry of Foreign Affairs that, through advisers at the Danish representations around the world, solves tasks for companies within export, innovation, internationalization and investment promotion.