

THE EMBASSY OF DENMARK IN ITALY IS LOOKING FOR AN ADVISER WITHIN THE DEFENCE SECTOR TO JOIN OUR DEPARTMENT FOR ECONOMIC DIPLOMACY



Position: Adviser within the Defence Industry Sector

Type of employment: Employment on a local contract

Starting date: January 2026

Location: The Royal Danish Embassy in Rome

Deadline for application: October 20th 2025

We are living in a fast-changing geopolitical world that have resulted in massive investments and cross boarder cooperation on defence in Europe. At the same time the boundaries between defence companies, dual use companies and civilian companies are more fluid than ever. On this backdrop, the Embassy of Denmark in Italy are looking for a dynamic and dedicated defence industry adviser that can join our Economic Diplomacy department.

THE POSITION AS DEFENCE INDUSTRY ADVISER

As a defence industry adviser, you will focus on supporting Danish companies in their engagement with relevant Italian authorities, companies and partners aiming at paving way for their entry into the Italian market or the expansion of their current activities in Italy. You will be part of the Embassy's Economic Diplomacy department with 12 dedicated colleagues while also working closely with all colleagues at the Embassy. The position is new and you will be daily responsible for outlining and propel a relevant company portfolio.

ABOUT THE JOB

As an adviser and member of our Economic Diplomacy department at the Embassy, you are expected to build a strategic partnership with relevant Danish companies, both in Denmark and in Italy. Furthermore, you should be able to engage with relevant authorities, policy makers, B2B relations and help companies to build valuable partnerships and grow, assisting them in reaching their objectives, and by that also adding value to relevant Italian partners.

Activities include conceptualising and executing market studies and market entry strategies, high level stakeholder advocacy and public affairs activities, B2B events, delegations to and from Denmark etc. A total of 10-12 travel days per year can be expected.

The Danish Embassy in Italy is part of a strategic regional cooperation with the other Danish Embassies in Southern Europe when it comes to economic diplomacy and you are expected to proactively contribute to this regional cooperation with a focus on defence industry.

DESIRED QUALIFICATIONS

- Master's degree in business administration and/or other commercially/public affairs oriented graduate degree.
- A minimum of 3-5 years of relevant work experience from the defence sector within consulting, business development or similar functions in an international environment.
- Knowledge of the relevant political landscape for the sector and a strong network.

- Ability to create close relationships with companies and authorities and actively use your network in promoting Danish strongholds to key stakeholders and partners.
- Ability to work proactively and efficiently on your own, but also a distinct team player who can work interdisciplinary across team, ministries and stakeholders.
- Excellent written and verbal Italian and fluency in English. Knowledge of Danish or another Scandinavian language is a plus, but not a requirement.

EMPLOYMENT CONDITIONS

- You will be working at the Embassy of Denmark in Italy located in Rome and report to the Head of Economic Diplomacy Department.
- You will be offered full time employment for 2 years with the possibility of extension on a local contract based on the Staff Rules of the Embassy of Denmark in Italy, which are based on the relevant legally binding labour market rules of Italy.
- Your standard working hours will be 37 hours per week (full time) with a large degree of flexibility in organizing your own daily working hours.
- Competence development activities in both Denmark and Italy will take place.
- You will be entitled to 5 weeks of paid holiday per year.
- Your salary will reflect relevant experience and your qualifications.
- The position has an initial trial period of 3 months.
- We are looking for a junior adviser with the potential to advance.

APPLICATION DEADLINE AND RECRUITMENT PROCESS

Deadline for application is October 20th 2025. Please send your application to: romamb@um.dk with the following subject: "Application: Adviser Defence Industry". We need a motivated application that includes information on education, previous work experience, qualifications, language skills, references, etc. A resume alone is not considered as an application. The interviews will take place in November. The chosen candidate must present a "No Criminal Record" and pass security clearance by the Danish authorities.

The Ministry of Foreign Affairs (MFA) promote equality and diversity. Everyone interested is encouraged to apply for the position regardless of age, gender, religion and ethnicity.

QUESTIONS

You are welcome to contact Jacob Green, Head of Economic Diplomacy, jacgre@um.dk or +39 3356328125 if you have any questions regarding the position.

ABOUT US

The Danish Embassy is part of the Danish Foreign Service. The Embassy covers Italy, Malta and San Marino. The Embassy is an ambitious, high-paced and dynamic workplace with a flat management structure and skilled high performing colleagues. We share the values of MFA. In total we are 30 colleagues, 6 of whom are posted from the Danish Ministry of Foreign Affairs.

For more information see www.italy.um.dk