



MARKET ENTRY ADVISER TO THE DANISH EMBASSY IN ITALY

Do you want to help Danish companies who have been negatively affected by Brexit regain export opportunities? Do you have knowledge of the Italian market and previous experience with market entry counselling? Then you might be the person we are looking for.

About the job

With the EU Brexit Adjustment Reserve, the Ministry of Foreign Affairs of Denmark has received funds to help Danish companies negatively affected by Brexit through measures supporting their internationalisation in order to enable new export opportunities replacing those lost exports due to Brexit.

As a Market Entry Advisor at the Danish Embassy in Italy, you will help these companies by advising them in their entry to the Italian market. You will support Danish SMEs in their export plans and implementation of their entry to the Italian market or expansion of their current market activities. You will support companies' first contact, initiatives and activities in the Italian market and help create new growth opportunities for the companies. You will work on the initial first steps at both strategic and operational levels.

Qualifications

- A relevant academic education, e.g. in social sciences, trade or the like.
- Knowledge of the dynamics of either Digitalisation, Healthcare or the Energy sector is an advantage.
- Knowledge of Danish stronghold positions and experience with public-private partnerships
- Ability to think long-term and strategically with green conversion and export promotion in mind.
- Ability to create close relationships with companies and authorities, and actively use your network.
- Experience working in an international environment.
- Excellent written and oral communication skills in Italian, English and preferably Danish.
- You work efficiently on your own, but are also a distinct team player who can work interdisciplinary across ministries and stakeholders.
- Committed, outgoing and results-oriented.

- Able to handle many relationships and projects at the same time - and is good at seeing opportunities and contexts.

Terms of employment

The employment is temporary until the end of 2023 and is subject to allocation of funds from the granting authority. All employment with the Danish Foreign Service also requires security clearance by the Danish Security and Intelligence Service.

You will be employed as a local employee at the embassy. Salary is according to qualifications within a public organization. 5 weeks of paid annual leave and a flexible Danish working scheme.

Place of work

The Danish Embassy in Rome where you'll be part of the Trade Team and report directly to Head of the Trade Department in Italy, Thomas Rizk.

Expected start date

August 1st 2022 or as soon as possible hereafter.

Application

The application deadline is Friday the 8th of July at 12.00. Please send a motivated application that should also include information on education, previous work, qualifications, language skills, references, etc. Attaching the resume alone is not considered an application.

The interviews are expected to take place at the Danish Embassy in Italy in week 28.

The Ministry of Foreign Affairs wants to promote equality and diversity. Therefore, everyone interested is encouraged to apply for the position regardless of age, gender, religion and ethnicity.

Contact

Do you need further information regarding the job you are welcome to contact Head of Trade Thomas Rizk by email thoriz@um.dk, tel. no. +39 335 6328 125 or Deputy Head of Mission Jens Ole Bach Hansen, jenhan@um.dk tel. no. +39 348 7782 754. For questions regarding the terms of employment you can contact Mia Helene Lundby by email mailun@um.dk, tel. no. +39 338 7241 922.

About the Ministry of Foreign Affairs/ The Trade Council

The Trade Council is the part of the Ministry of Foreign Affairs that, through advisers at the Danish representations around the world, solves tasks for companies within export, innovation, internationalization and investment promotion.