



## **The Embassy of Denmark in Italy is looking for a result oriented and proactive Commercial Advisor with experience from the Energy Sector and with Public Affairs Management.**

### **Position:**

We are looking for a new colleague to join our Energy team in the trade department at the Danish Embassy in Rome. The Commercial Advisor should have an international experience and a strong background from the Energy sector and preferably with a focus on Public Affairs Management. You will be responsible for a variety of tasks focusing on the green transition of the Italian Energy system and you will be working on further developing the Government-to-Government cooperation between Italy and Denmark as well as assisting Danish Companies wishing to further explore the Italian market.

### **About the job**

As a commercial advisor, you are expected to proactively reach out to Danish public and private stakeholders - both in Denmark and in Italy. You will engage with authorities, policy makers, main operators, R&D institutions and industry associations to help develop knowledge exchange platforms (e.g. workshops, roundtables) between Italian and Danish entities. According to the specific task and objective, your activities can range from market research to stakeholder engagement, communication and event organisation.

In your work, you will be equally measured on clients' feedback and by internal KPIs set out by the Trade Council/Ministry of Foreign Affairs in Denmark.

The Trade Council is an integrated part of the Ministry of Foreign Affairs of Denmark. The organization comprises all governmental activities designed to promote Danish export and foreign investment in Denmark. The Trade department in Rome consists of 10 senior advisors and 3 interns.

### **Main tasks and responsibilities:**

- Be an integrated part of the Trade Council's Energy Team
- Assist in planning, facilitating, and executing delegation visits by key stakeholders from the government and the local industry both in Denmark and Italy. Create and organize events, conferences, and roundtables in close cooperation with Trade Council colleagues.
- Analyse and write reports and market analysis on policy issues in relation to trade politics and energy.
- Assist in setting up and attending meetings at institutional level (Ministries, Regions, Provinces, etc.)
- Support the team by obtaining and keeping an overview of relevant stakeholders and developments within the areas of interest
- Support in administrative procedures (e.g. internal funding application)
- Produce content for social media and public diplomacy (with the help of external partners if needed)

## **Qualifications**

- A relevant academic education, e.g. in international studies, economics or political science;
- A minimum of 5-10 years of relevant work experience from the energy sector in Public Affairs/Public relations working in Energy Utilities, Consulting Companies, Law firms specialised on Energy and with international experience;
- An in-depth knowledge of the industry, regulatory framework and political landscape related to Energy Transition in Italy and Europe (e.g. RepowerEU, Green Taxonomy, etc.);
- A good understanding of the development of the main renewable technologies and sources in Italy and worldwide (e.g. Onshore and Offshore Wind, PV, Electrochemical Storage, Green Hydrogen, Bio methane and Biomass, Agri-voltaics, Renewable Energy Communities, etc.);
- Ability to create close relationships with companies and authorities, and actively use your network in promoting Danish strongholds to key stakeholders;
- A business mind-set and a high degree of professionalism and trustworthiness to ensure consistently high-quality deliverables;
- You work efficiently on your own but also within a team, by listening to guidelines but being proactive in proposing improvements for the teamwork;
- You are result oriented able to meet a set of local and regional KPIs;
- Excellent written and oral communication skills in English and Italian;
- Ability to handle many relationships and projects at the same time - and good at seeing opportunities and act accordingly.

## **Terms of employment**

We are looking for a colleague to start October 3rd 2022 or earlier, if possible. The position has an initial trial period of 6 months. All employment with the Danish Foreign Service also requires security clearance by the Danish Security and Intelligence Service.

## **Employment conditions**

- You will be offered a 2-year time employment on a local contract based on the relevant legally binding labour market rules of Italy
- Your salary will reflect your qualifications, relevant experience and proven work-related results in accordance with the Salary Policy of the Embassy.
- You will be entitled to 25 days of paid holiday per year.
- Standard working hours are 37 hours per week.
- Willingness to travel for work is required.

## **Place of work**

You will be hired at the Embassy of Denmark in Italy and report directly to the Head of the Trade Department, Thomas Rizk.

## **Expected start date**

November/December 2022.

**Application**

The application deadline is 23rd of September. We need a motivated application that should also include information on education, previous work, qualifications, language skills, references, etc. Attaching the resume alone is not considered an application.

Please send your application to [romamb@um.dk](mailto:romamb@um.dk) with the subject “ENERGY SECTOR ADVISER”: your name

The Ministry of Foreign Affairs wants to promote equality and diversity. Therefore, everyone interested is encouraged to apply for the position regardless of age, gender, religion and ethnicity.

**Contact**

Do you need further information regarding the job you are welcome to contact Head of Trade, Thomas Rizk, by email [thoriz@um.dk](mailto:thoriz@um.dk), tel. no. +39 335 6328 125 or Deputy Head of Mission Jens Ole Bach Hansen, [jenhan@um.dk](mailto:jenhan@um.dk) tel. no. +39 348 7782 754. For questions regarding the terms of employment you can contact Mia Helene Lundby by email [mialun@um.dk](mailto:mialun@um.dk), tel. no. +39 069763 9820.

**About the Ministry of Foreign Affairs/ The Trade Council**

The Trade Council is the part of the Ministry of Foreign Affairs that, through advisers at the Danish representations around the world, solves tasks for companies within export, innovation, internationalization and investment promotion.